

**2021 FBLA Fall Conference Revenue and Expense Brekdown**

**REVENUE**

**BILLING**

<b>School Name</b>	<b>2020 Participants</b>	<b>2021 Participants</b>	<b>2021 Cost</b>	<b>2021 Adj.</b>	<b>2021 Adj. Total</b>	<b>Notes</b>
Canaan Career Center	6	9	225.00	0.00	225.00	
CVU	2	8	200.00	0.00	200.00	
Green Mtn Tech & Caeer Ctr	18	19	475.00	0.00	475.00	
Hartford Area Career & Tech	13	18	450.00	0.00	450.00	
Ladd, Sue	1	1	25.00	0.00	25.00	
Lake Region Union HS	16	10	250.00	75.00	175.00	Registration covered for three state officers
Lyndon Institute	0	1	25.00	25.00	0.00	Registration covered for one state officer
North Country Career Center	0	9	225.00	0.00	225.00	
Windham Reg Career Ctr	12	10	250.00	0.00	250.00	
<b>Total Billing</b>	<b>68</b>	<b>85</b>	<b>2,125.00</b>	<b>100.00</b>	<b>2,025.00</b>	

**OTHER REVENUE**

Assumed CTSO Grant			1,250.00	0.00	1,250.00	Keynote Speaker (1/2 of CTSO allocated amount)
<b>TOTAL REVENUE</b>			<b>3,375.00</b>	<b>100.00</b>	<b>3,275.00</b>	

**EXPENSES**

<b>Description</b>						
Keynote Speaker			1,250.00	0.00	1,250.00	
Technology			0.00	0.00	0.00	
Gift Cards			75.00	0.00	75.00	Three prize winners at \$25 each
Local Donations after 12/1/21*			875.00	0.00	875.00	Seven local chartieis at \$125 each
<b>TOTAL EXPENSES</b>			<b>2,200.00</b>	<b>0.00</b>	<b>2,200.00</b>	

**PROFIT**

Total Revenue	3,375.00	100.00	3,275.00
Total Expenses	2,200.00	0.00	2,200.00
<b>TOTAL PROFIT/(LOSS)</b>	<b>1,175.00</b>	<b>100.00</b>	<b>1,075.00</b>

\*VT FBLA will issue payment to identified local chapter charities after membership drive ends on 12/1/21